

Introducing Retallack Viticulture



We Offer:

Personalised Service

Mary will always respond to your enquiry

Independence

Viticultural advice provided without bias

Prompt response

Next day reporting where possible

A broad range of knowledge and skills

That is well resourced through strong networks within industry

Tailored service

Providing innovative solutions to difficult problems

Competitive pricing

No additional or hidden costs

CPAg Accredited

Background

Retallack Viticulture is an independent viticultural consultancy offering advisory services in all aspects of viticulture for a changing and challenging environment.

Mary Retallack is well known in the Australian Wine Industry. She has worked in a wide range of practical, extension and consultancy roles both within Australia and overseas over the last 18 years. Her expertise can be used to complement and add value to your wine growing business.

Our special focus is assisting
grape growers to become wine growers

To ensure wine grapes are grown for purpose:

- › We work alongside vineyard managers to grow healthy vines, produce uniform management units and optimise productivity while achieving fruit quality targets set by fruit purchasers.
- › We aim to maximise your financial margin using our specialist knowledge, attention to detail and diverse hands on knowledge to monitor progress against industry benchmarks and best viticultural practices.
- › We value working with suppliers and grape purchasers to develop long-term relationships.

Our clients include:

- › Individual winegrowers
- › Corporate wine industry companies
- › Government departments
- › Peak Wine Industry bodies (regional, state and national)





We offer:

Independence

Retallack Viticulture values its independence and freedom to provide unbiased and innovative advice.

Latest Advice

The advice given is of the highest technical quality (relevance and latest knowledge).

Tailored Solutions

Our professional advice is tailored to the needs of each client.

CPAg Accredited

Please contact us to discuss your requirements

Our services include:

Service	Details
Tailored Service	<ul style="list-style-type: none"> › A second set of eyes › Site visits can be scheduled at regular intervals or to correspond with key grapevine growth stages › Consultations involve a thorough inspection of each management unit followed by a report where recommendations are offered.
Vineyard Business Reviews and Future Planning	<ul style="list-style-type: none"> › Development and review of business plans › Review of vineyard management and redevelopment budgets › Assist grape growers to map the strategic direction of their businesses and adapt to climate change pressures
Vineyard Appraisal / Investor Vineyard Reviews	<ul style="list-style-type: none"> › Vineyard pre-purchase audit (due diligence) › Review of vineyard performance and capital investment › Reporting for shareholders
Vineyard Management Support	<ul style="list-style-type: none"> › Sustainable (low input) viticultural practices › Timely scheduling of vineyard operations to optimise efficiencies › Vineyard monitoring › Integrated pest management (cultural management options and conventional spray programs) modified to maximise control and minimise costs › Improved vineyard performance (yield and fruit quality) › Pruning recommendations to maximise fruitfulness and vine balance › Canopy management › Annual weed control program › Soil management recommendations, salinity management options › Interpretation of petiole and soil analysis data › Efficient irrigation management in challenging conditions

[More services on next page](#)



Services continued:

Service	Details
Problem Solving and Vineyard Technical Advice	<ul style="list-style-type: none"> › Optimising vine health (including problem solving for unthrifty vines), treating nutrition deficiencies › Collection of samples for diagnostic assessment and reporting of issues (pests, disease, nematodes)
Vineyard Restructuring	<ul style="list-style-type: none"> › Advice when planning a new vineyard or assessing restructuring options for an existing vineyard
Expert Opinion Reports	<ul style="list-style-type: none"> › Review of vineyard developments and provision of detailed reports for owner/investors and/or potential purchasers (due diligence) › Specialist and independent expert reports and advice (legal and insurance claims) › Loss assessment (spray drift, frost, fire, mechanical damage, animal damage etc)
Mediation, Expert Determination, Arbitration	<ul style="list-style-type: none"> › IAMA Accredited Grade 3 Arbitrator and Mediator, wine industry arbitration and mediation, expert determination for viticultural technical issues. › Review of grape sale agreements
Vine and Fruit Quality Assessment	<ul style="list-style-type: none"> › Independent assessment of fruit quality (WGGA/WFA - Independent Expert Adjudication List) › Fruit condition and purity (incidence and severity) assessment › Winery / vineyard liaison
Standardised Assessment	<p>Standardised format for:</p> <ul style="list-style-type: none"> › Vine canopy and fruit (berry sensory analysis) evaluation (condition and quality) › Facilitating the batching of fruit parcels › Benchmarking changes in vineyard performance (to improve uniformity)
Vineyard Biodiversity	<ul style="list-style-type: none"> › Revegetation projects, planting native grasses, establishing insectaria, monitoring insect populations
Landcare Tax Consultant	<ul style="list-style-type: none"> › Authorised to approve land management plans for landholders (registration number 07SC05)
Project Management	<ul style="list-style-type: none"> › Project work for funding bodies, grower groups etc (grower extension, research and development)
Benchmarking (Financial and Fruit Quality)	<ul style="list-style-type: none"> › Vineyard financial performance and regional benchmarking studies (using WGGA's VineBiz Ready Reckoner) › Fruit quality benchmarking
Training and Extension	<ul style="list-style-type: none"> › Development and delivery of grower training materials (manuals, workshop notes, fact sheets etc) › Delivery of WGGA's VineBiz workshops (nationally)
Networking	<ul style="list-style-type: none"> › Connecting people through our extensive networks in the Australian Wine Industry.