



## We offer:

### Independence

**Retallack Viticulture** values its independence and freedom to provide unbiased and innovative advice.

### Latest Advice

The advice given is of the highest technical quality (relevance and latest knowledge).

### Tailored Solutions

Our professional advice is tailored to the needs of each client.

### CPAg Accredited

*Please contact us to discuss your requirements*

## Our services include:

Service	Details
<b>Tailored Service</b>	<ul style="list-style-type: none"> <li>› A second set of eyes</li> <li>› Site visits can be scheduled at regular intervals or to correspond with key grapevine growth stages</li> <li>› Consultations involve a thorough inspection of each management unit followed by a report where recommendations are offered.</li> </ul>
<b>Vineyard Business Reviews and Future Planning</b>	<ul style="list-style-type: none"> <li>› Development and review of business plans</li> <li>› Review of vineyard management and redevelopment budgets</li> <li>› Assist grape growers to map the strategic direction of their businesses and adapt to climate change pressures</li> </ul>
<b>Vineyard Appraisal / Investor Vineyard Reviews</b>	<ul style="list-style-type: none"> <li>› Vineyard pre-purchase audit (due diligence)</li> <li>› Review of vineyard performance and capital investment</li> <li>› Reporting for shareholders</li> </ul>
<b>Vineyard Management Support</b>	<ul style="list-style-type: none"> <li>› Sustainable (low input) viticultural practices</li> <li>› Timely scheduling of vineyard operations to optimise efficiencies</li> <li>› Vineyard monitoring</li> <li>› Integrated pest management (cultural management options and conventional spray programs) modified to maximise control and minimise costs</li> <li>› Improved vineyard performance (yield and fruit quality)</li> <li>› Pruning recommendations to maximise fruitfulness and vine balance</li> <li>› Canopy management</li> <li>› Annual weed control program</li> <li>› Soil management recommendations, salinity management options</li> <li>› Interpretation of petiole and soil analysis data</li> <li>› Efficient irrigation management in challenging conditions</li> </ul>

[More services on next page](#)



## Services continued:

Service	Details
<b>Problem Solving and Vineyard Technical Advice</b>	<ul style="list-style-type: none"> <li>› Optimising vine health (including problem solving for unthrifty vines), treating nutrition deficiencies</li> <li>› Collection of samples for diagnostic assessment and reporting of issues (pests, disease, nematodes)</li> </ul>
<b>Vineyard Restructuring</b>	<ul style="list-style-type: none"> <li>› Advice when planning a new vineyard or assessing restructuring options for an existing vineyard</li> </ul>
<b>Expert Opinion Reports</b>	<ul style="list-style-type: none"> <li>› Review of vineyard developments and provision of detailed reports for owner/investors and/or potential purchasers (due diligence)</li> <li>› Specialist and independent expert reports and advice (legal and insurance claims)</li> <li>› Loss assessment (spray drift, frost, fire, mechanical damage, animal damage etc)</li> </ul>
<b>Mediation, Expert Determination, Arbitration</b>	<ul style="list-style-type: none"> <li>› <b>IAMA Accredited Grade 3 Arbitrator and Mediator</b>, wine industry arbitration and mediation, expert determination for viticultural technical issues.</li> <li>› Review of grape sale agreements</li> </ul>
<b>Vine and Fruit Quality Assessment</b>	<ul style="list-style-type: none"> <li>› Independent assessment of fruit quality (<b>WGGA/WFA - Independent Expert Adjudication List</b>)</li> <li>› Fruit condition and purity (incidence and severity) assessment</li> <li>› Winery / vineyard liaison</li> </ul>
<b>Standardised Assessment</b>	<p>Standardised format for:</p> <ul style="list-style-type: none"> <li>› Vine canopy and fruit (berry sensory analysis) evaluation (condition and quality)</li> <li>› Facilitating the batching of fruit parcels</li> <li>› Benchmarking changes in vineyard performance (to improve uniformity)</li> </ul>
<b>Vineyard Biodiversity</b>	<ul style="list-style-type: none"> <li>› Revegetation projects, planting native grasses, establishing insectaria, monitoring insect populations</li> </ul>
<b>Landcare Tax Consultant</b>	<ul style="list-style-type: none"> <li>› Authorised to approve land management plans for landholders (<b>registration number 07SC05</b>)</li> </ul>
<b>Project Management</b>	<ul style="list-style-type: none"> <li>› Project work for funding bodies, grower groups etc (grower extension, research and development)</li> </ul>
<b>Benchmarking (Financial and Fruit Quality)</b>	<ul style="list-style-type: none"> <li>› Vineyard financial performance and regional benchmarking studies (using WGGA's VineBiz Ready Reckoner)</li> <li>› Fruit quality benchmarking</li> </ul>
<b>Training and Extension</b>	<ul style="list-style-type: none"> <li>› Development and delivery of grower training materials (manuals, workshop notes, fact sheets etc)</li> <li>› <b>Delivery of WGGA's VineBiz workshops (nationally)</b></li> </ul>
<b>Networking</b>	<ul style="list-style-type: none"> <li>› Connecting people through our extensive networks in the Australian Wine Industry.</li> </ul>